

CURRICULUM VITAE

Paul J. Gertler

January 2003

PERSONAL INFORMATION:

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CURRENT ACADEMIC APPOINTMENTS:

Professor of Economic Analysis and Policy, Haas School of Business University of California, Berkeley, Since July, 1996 (75%)

Professor of Health Economics and Finance, School of Public Health University of California, Berkeley, Since July, 1996 (25%)

CURRENT AFFILIATIONS and ADMINSTRIVE APPOINTMENTS:

Director, Graduate Program in Health Services Management, University of California, Berkeley, Since July 1999

Associate Director, Center on the Economics and Demography of Aging, University of California, Berkeley, Since January 1997

Affiliated Professor, Institute of Global Health, University of California, San Francisco, Since September 1999

Faculty Research Associate, National Bureau of Economic Research, Cambridge MA, Since September 1985

Research Fellow, Bureau for Research in Economic Analysis of Development, Washington DC, Since November 2002

Scientific Advisor, National Institute of Public Health, Cuernavca, Mexico, Since September, Since September 1999

EDUCATION:

Ph.D., Economics, 1985, University of Wisconsin, Madison.

B.A., Economics, 1978, University of Wisconsin, Madison.

AWARDS:

Kenneth Arrow Award in Health Economics, 1996
 Academic Career Leadership Award, National Institutes of Health, 1998
 Global Development Network, 2ed Prize for Best Paper in Health, Environment and Development, 2002

ACADEMIC AND PROFESSIONAL EXPERIENCE:

Senior Economist, *RAND*, Santa Monica, CA., 1988-96.
 Assistant Professor, Department of Health Policy and Management, *Harvard School of Public Health*, Cambridge, Mass., 1986-88.
 Assistant Professor, Department of Economics, *State University of New York*, Stony Brook, New York, 1983-86.
 Analyst, Office of Health Economics, *Department of Health*, State of Wisconsin, Madison, Wisconsin 1978-80.

VISITING ACADEMIC APPOINTMENTS:

Visiting Professor, Instituto Nacional Salud Publica, Cuernavaca Mexico, 2002-2003
 Visiting Lecturer, Department of Economics, *Harvard University*, 1994-96.
 Faculty Research Associate, Harvard Institute of International Development, *Harvard University*, Cambridge MA, 1994-96
 Visiting Professor, School of Economics, *University of The Philippines*, Diliman, 1993.
 Visiting Professor, Faculty of Economics, *University of Indonesia*, Jakarta, 1991.

TEACHING EXPERIENCE:**Graduate Level Courses:**

Development Economics	Health Care Finance
Economic Demography	Industrial Organization
Econometrics	Public Economics
Health Economics	Regulation
E-Health & Information Tech.	Economic Evaluation

Undergraduate Level Courses:

Development Economics	Industrial Organization
Economic Demography	Microeconomics
Econometrics	Public Economics
Health Economics	Regulation
Health Care Finance	

EDITORIAL BOARDS:

Co-Editor, **BE Journals of Growth and Economic Development**, Since October 2001

Co-Editor, **Journal of Human Resources**, 1991 to 1998.

Health Economics Executive Committee, American Pub. Health Ass. 1989-91.

Journal Referee:

American Economic Review	Demography
Econometrica	Economic Dev. & Cul. Change
Economic Inquiry	European Economic Review
Health Policy	Health Policy and Planning
Health Services Research	Inquiry
Journal of the American Med. Ass.	Journal of Development Studies
Journal of Econometrics	Journal of Health Economics
Journal of Human Resources	Journal of Law and Economics
Journal of Legal Studies	Journal of Policy Analysis & Man.
Journal of Public Economics	Journal of Political Economy
Journal of Regulatory Economics	Journal of Applied Econometrics
Journal of Development Econ.	Medical Care
Pan American Health Bulletin	RAND Journal
Social Science and Medicine	World Bank Economic Review
World Bank Research Observer	

Grant Review :

The World Bank	National Science Foundation
USAID	National Ins. of Child & Human Dev.
National Institute of Aging	Tinker Foundation
National Institute of Mental Health	Robert Wood Johnson Foundation
National Institute of Alcohol Abuse	World Bank

PROFESSIONAL MEMBERSHIPS:

American Economic Association, member since 1983
 American Public Health Association, member since 1990
 Econometric Society, member since 1983
 Health Economics Research Organization, member since 1985
 National Bureau of Economic Research, faculty research associate since 1985
 International Health Economics Association, founding member 1993

ADVISORY BOARDS:

CapMetrics, Berkeley California
 Institute for Business and Economic Research, UC Berkeley
 Center for Health Studies, UC Berkeley
 Institute for Global Health, UC San Fransisco

FIELD WORK and SURVEY EXPERIENCE (Principal Investigator):**Indonesian Resource Mobilization Study (1991-94):**

A social experiment that evaluated increasing medical care user fees. A panel survey of 6,000 households and 1000 providers in control and treatment areas collected data for estimating the effect of user fees on medical care demand, health outcomes, labor supply, and household consumption.

Indonesian Family Life Survey (1993-4),

A Nationally representative multipurpose socio-economic survey of 7,000 households, community infrastructure, and government programs was collected.

Matlab Health and Socio-Economic Survey (1995-97),

Multipurpose socio-economic survey of 6,000 households in Bangladesh with focus on aging and human resource issues was collected.

Mexican Urban PROGRESA Evaluation Survey (2001-05):

Controlled randomized experiment to evaluate PROGRESA, a poverty alleviation program that uses cash transfers as incentives to invest in children's human capital. Multipurpose panel survey of 24,000 households designed to measure impact of Cash Transfer and Human Capital Investment program.

Vietnamese Hospital Survey (1996),

A Survey of 600 hospitals was conducted.

POLICY EXPERIENCE:***Asian Development Bank:***

Evaluated Strategies for Poverty Alleviation (1992-93) in Bangladesh, Indonesia, Thailand, China, Korea, Sri Lanka, India and The Philippines

The economic costs of AIDS (1993-94) in China, Korea, Thailand, India, Myanmar, Sri Lanka, Indonesia and The Philippines

Social Health Insurance (1995) Korea, Singapore, Japan and Taiwan

Regional Health Sector Priorities (1996-7)

Guidelines for the Economic Evaluation (1997-8)

Mekong Regional Cooperation in the Prevention and Treatment of AIDS (1997)

Inter-American Development Bank

Strategies for Poverty Alleviation in Argentina (2000), Honduras (1998), Mexico (1999), and Brazil (2001)

Social Safety Net Policy (1998)

POLICY EXPERIENCE (Continued):**World Bank:**

- Evaluated Education finance in Peru (1989), Indonesia (1992) & Vietnam (1994)
 - Evaluated Family planning policy in Indonesia (1992) & Thailand (1992);
 - Health care finance and insurance reform in Cote d'Ivoire (1986), Kenya (1988-99), Peru (1986), China (1995), Lesotho (1989-00), Vietnam (1993-6), Indonesia (1990-4), Pakistan (1986), and Macedonia (1997)
 - Living Standards Measurement Survey redesign (1997-8).
 - Global Maternal and Child Health Priorities (1990);
 - Strengthening Information Systems for Planning and Evaluation in Kenya (1987), Indonesia (1992-4), Lesotho (1988), and Vietnam (1994).
 - Strategies for Financing Health Services in Developing Countries (1997)
- Argentina:** Strategies for Economic Development and Poverty Alleviation (1999-00)
- Brazil** Poverty alleviation and human capital development (2001)
- Columbia** Poverty alleviation and human capital development (2001)
- Indonesia:** Institutional Strengthening for Planning and Evaluation (1993-4)
Strengthening Information Systems for Planning and Evaluation (1995)
Evaluating Poverty Alleviation Programs (1997)
Education Finance Reform (1993)
Health Care Finance and Insurance Reform, (1992-95)
- Jamaica:** Health Care Finance Reform (1992)
Poverty Alleviation Policy (1993)
- Honduras:** Design and Evaluation of Income Transfer Program (1999-00)
- Mexico:** Health Care Finance (1993)
Social Insurance (1995)
Poverty Alleviation and human capital development (1997-04)
Health Insurance (2001-03)
- Philippines:** Health Sector Finance and Insurance Reform (1993-6),
- Thailand:** National Economic and Social Development Board restructuring (2000)
- Viet Nam:** Evaluation of Poverty Alleviation (1994)
Health Sector Finance Reform (1995-97)

FUNDED RESEARCH GRANTS as PRINCIPAL INVESTIGATOR:

1. *Information Technology in Medical Care*, CHCF, \$300,000 2002-2004
2. *Hospital Competition*, NICHM, \$110,000, 2002-03
3. *Poverty and Adolescent Risk*, Forgarty NIH, \$99,000, 2002-2004
4. *Incentive Based Welfare*, UCMEXUS foundation, \$105,000, 2002-03
5. *An Experiment in Incentive-Based Welfare and Child Health in Mexico*. National Institute of Child and Human Development, \$2,100,000. 2001-2005.
6. *Physician Group Provider Solvency* The California Healthcare Foundation, \$300,000, 2000-2002.
7. *Who Pays for the Uninsured: Procuring MediCal and Charity Care*. The California Healthcare Foundation, \$200,000, 2000-2002.
8. *Aging*, National Institute of Aging, \$550,000, 1998-2003.
9. *Medicaid*, UC Center on Economics & Demography, \$10,000, 1997-8.
10. *Insurance Choice*, Robert Wood Johnson Foundation, \$183,000, 1997-8.
11. *Contraceptive Subsidies and Fertility*, NICHD, \$782,000, 1995-2000.
12. *Economic Opportunities, Policy, & Fertility*, NICHD, \$386,431, 1994-6,
13. *Poverty Alleviation*, United Nations Development Program, \$203,000, 1994-95.
14. *Adult Health*, National Institute of Aging, \$224,684, 1995-97.
15. *Labor Outcomes*, (Co-PI), National Institute of Aging, \$333,116, 1995-97.
16. *Determinants of Healthy Aging*, National Institute of Aging, \$2,400,000, 1994-8.
17. *Adult Ill Health*, , NICHD, \$862,000, 1992-5.
18. *Primary Health Care*, USAID, \$775,000, 1992-4.
19. *Health Care Demand*, NICHD, \$732,000, 1992-4.
20. *Indonesian Family Life Survey*, NICHD, Ford and USAID \$2,400,000, 1991-4.
21. *Poverty*, United Nations Development Program, \$264,000, 1993.
22. *The Content of Prenatal Care and Child Health*, , National Institute of Child and Human Development, \$513,000, 1991-3.
23. *Family Labor Supply, Productivity and Welfare*, NICHD, \$588,000, 1990-3.
24. *Indonesian Resource Mobilization Study*, World Bank, \$1,620,000, 1990-4.
25. *The Economics of Aging*, U.S. Bureau of the Census, \$178,000, 1990-2.
26. *Regulation of Nursing Home*, National Institute of Aging, \$613,000, 1989-91.
27. *Maternal & Child Health*, World Bank, \$123,000, 1988-9.
28. *Gender Differences in the Access to Medical Care*, International Committee for Research on Women, \$63,000, 1988.
29. *Medicaid*, Robert Wood Johnson Foundation, \$264,000, 1987-9.

PUBLICATIONS IN PEER REVIEWED JOURNALS:

1. Paul Gertler, David Levine and Minnie Aimes "Parental Death and Schooling." Forthcoming in the **Review of Economics and Statistics**
2. Gertler P, S Levy and J Sepulveda "Mexico's PROGRESA: Using a Poverty Alleviation Program as a Financial Incentive for Parents to Invest in Children's Health," Forthcoming in the **Lancet**.
3. Gertler P and J Gruber "Insuring Consumption against Illness." **American Economic Review**, March 2002, pp.51-70.
4. Banerjee A, P Gertler and M Ghatak "Tenancy Reform, Contractual Change and Agricultural Productivity: An Economic Analysis of Operation Barga," **Journal of Political Economy** April 2002, pp.239-280
5. Gertler P and J Molyneux "The Allocation and Impact of Planning Program Inputs in Indonesia," **Population Development Review** 2000, Vol. 26 (Sup) pp. 61-88.
6. Gertler P "On The Road to Social Health Insurance: The Asian Experience," **World Development**, 1998, Vol.26, No. 4, pp.717-732.
7. Peabody J. P. Gertler and A. Leibowitz "The Impact of Prenatal Care Quality on Birth Outcomes in Jamaica," **Health Policy** 1998, Vol. 43, pp. 1-13.
8. Gertler P and R Strum "Private Health Insurance and Public Expenditures: Evidence From Jamaica," **Journal of Econometrics**, Vol. 77, 1997, pp. 237-257.
9. Peabody J and P Gertler "Targeting Interventions For Low Birthweight in Jamaica". **Journal of Community Epidemiology** Vol. 12, 1997.
10. Gertler P and M Gaynor "Moral Hazard and Risk Spreading in Medical Partnerships," **RAND Journal of Economics** Winter, 1995.
11. Gertler P and J Molyneux "How Economic Development and Family Planning Programs Combined to Reduce Indonesian Fertility," **Demography** Vol. 31, No.1, 1994, pp. 33-63.
12. Newman J and P Gertler "Family Productivity, Labor Supply and Welfare in Peru," **Journal of Human Resources**, Vol. 29, Fall, 1994, pp. 989-1026.
13. Gertler P and L Lillard "The Family and Intergenerational Relations," **Journal of Human Resources** Vol. 29, Fall, 1994.
14. Newman J, L Rawlings and P Gertler "Evaluating Social Sector Programs in Developing Countries," **World Bank Research Observer** , Vol. 9, No. 2, 1994, pp. 181-202 .

PUBLICATIONS IN PEER REVIEWED JOURNALS (Continued):

15. Walsh J, A Meashem and P Gertler "The Impact of Maternal Health Improvement on Perinatal Survival in the Developing World" **International Journal of Health Planning and Management**, Vol..9, 1994, pp. 131-149.
16. Rahman O, P Gertler, K Fox and J Strauss "Gender Differences in Adult Health: An International Comparison," **The Gerontologist**, Vol. 34., No. 4, 1994, 463-482
17. Peabody J, P Gertler, K Fox, and D Ashley "Public and Private Delivery of Primary Health Care Services: A Comparison of Quality in Different Types of Facilities in Jamaica," **Pan American Health Bulletin**, Vol. 28, No. 2, 1994, pp. 122-141
18. Peabody J, P. Gertler, K Fox and D Ashley "Calidad de la Atencion en establecimientos publicos y privados de atencion primaria de salud: comparaciones estructurales en Jamaica," **Boletin de la Oficina Sanitaria Panamericana**, 1994
19. Strauss J, P Gertler, O Rahman and K Fox "Gender and Life-Cycle Differentials in the Patterns and Determinants of Adult Health," **Journal of Human Resources**, Vol. 28, No. 4, 1993, 791-837
20. Gertler P, O Rahman, K Fox and D Ashley "Determinants of Pregnancy Outcomes and Targeting of Maternal Health Services," **Social Science and Medicine**, Vol. 37, No. 2, 1993, pp. 199-211.
21. Gertler P and D Waldman "Quality Adjusted Cost Functions and Policy Evaluation in the Nursing Home Industry," **Journal of Political Economy**, Vol. 100, No, 6, December, 1992, pp. 1232-1256 (co-authored).
22. Gertler P "Medicaid and the Cost of Improving Access to Nursing Home Care," **The Review of Economics and Statistics**, Vol. 74, No. 2, May 1992, pp. 338-345.
23. Gertler P and P Glewwe "The Willingness to Pay for Education for Daughters in Contrast to Sons: Evidence from Rural Peru," **The World Bank Economic Review**, Vol. 6, No. 1, 1992, pp. 171-188.
24. Davidson B, S Safer and P Gertler "Consumer Information and Biased Selection in the Demand for Insurance," **Social Science and Medicine**, Vol. 34, No. 9, 1992, pp. 1023-1034
25. Bennet C, Adams, J, Gertler, P "Relation Between Hospital Experiment and In-Hospital Mortality for Patients with AIDS-Related Pneumocystis carinii Pneumonia: Experience from 3,126 Cases in New York City in 1987," **Journal of Acquired Immune Deficiency Syndromes**, Vol. 5, 1992, pp. 856-864.

PUBLICATIONS IN PEER REVIEWED JOURNALS (Continued):

26. Frank R and P Gertler "Assessment of Measurement Error Bias for Estimating the Effect of Mental Distress on Income," **Journal of Human Resources**, Vol. 26, No. 1, 1991, pp. 154-164 (co-authored).
27. Allen R and P Gertler "Regulation and Quality With Heterogeneous Consumers," **Journal of Regulatory Economics**, Vol. 3, pp. 361-375, 1991 (co-authored).
28. Thorpe K and P Gertler "Resource Utilization Group System: Its Effects on Nursing Home Case-Mix and Cost," **Inquiry**, Vol. 28, No. 4, Winter 1991, pp. 357-365 (co-authored).
29. Frank R and P Gertler "Mental Health and Marital Stability," **International Journal of Law and Psychiatry**, Vol. 14, pp. 377-386, 1991 (co-authored).
30. Gertler P and P Glewwe "The Willingness to Pay for Education in Developing Countries: Evidence from Rural Peru," **Journal of Public Economics**, Vol. 42, 1990, pp. 251-275 (co-authored).
31. Bennet C, J Adams and P Gertler "The Relation Between Resource Use and In-Hospital Mortality for Patients with AIDS-Related PCP," **Archives of Internal Medicine**, Vol. 150, 1990, pp. 1447-1452.
32. "A Comparison of Length of Stay and Costs for Health Maintenance Organizations and Fee-for-Service Patients," **Archives of Internal Medicine**, Vol. 149, 1990 (co-authored).
33. Gertler P "Subsidies, Quality, and the Regulation of Nursing Homes," **Journal of Public Economics**, Vol. 38, 1989, pp. 33-52.
34. Frank R and P Gertler "Medicaid, Mental Health & Poverty," **Inquiry**, Vol. 26, 1989, pp. 283-90.
35. Anton J and P Gertler "External Markets and Regulation," **Journal of Public Economics**, Vol. 33, 1988, pp. 214-235.
36. Gertler P "A Latent-Variable Model of Quality Determination," **Journal of Business and Economic Statistics**, Vol. 6, No. 1, 1988, pp. 97-107.
37. Gertler P, L Locay and W Sanderson "Are User Fees Regressive? The Welfare Implications of Health Care Financing Proposals in Peru," **Journal of Econometrics**, Vol. 36, 1987, pp. 67-88.
38. Gertler P, L Locay and W Sanderson "Cuotos a los Ussuarious de los Servicios de Salud," **Boletin de la Oficina Sanitaria Panamericana**, Vol. 103, 1987, pp. 635-655.

PUBLICATIONS IN PEER REVIEWED JOURNALS (Continued):

39. Dor A, P Gertler and J van der Gaag “Non-Price Rationing and Medical Care Provider Choice in the Cote d’Ivoire,” **Journal of Health Economics**, Vol. 6, 1987, pp. 291-304 (co-authored).

REVISE AND RESUBMITS AND PEER REVIEWED JOURNALS:

40. Paul Gertler and Jennifer Kuan, “Are Nonprofit Hospitals Efficient: Evidence from Hospital Sales Prices” Revise and Resubmit, **RAND Journal of Economics**
41. Sarah Barber and Paul Gertler “Child Health and the Quality of Medical Care in Indonesia”, Revise and Resubmit, **Journal of Human Resources**
42. Gertler P and O Solon “Who Benefits From Social Health Insurance in Developing Countries?” Revise and Resubmit, **Journal of Public Economics**.

OTHER MANUSCRIPTS SUBMITTED TO PEER REVIEWED JOURNALS:

43. Alison Cuellar and Paul Gertler, “Strategic Integration Between Hospitals and Physicians,” Under review at the **RAND Journal of Economics**
44. Paul Gertler, David Levine and Enrico Morreti “The Role of Financial and Social Capital in Insuring Consumption Against Illness in Indonesia” Under Review at the **The Journal of Economic Development**
45. Edward Miguel, Paul Gertler and David Levine, “Does Physical Capital Destroy Social Capital,” Under Review at the **Journal of Political Economy**
46. Paul Gertler and Simone Boyce “An Experiment in Incentive-Based Welfare: The Impact of PROGRESA on Health in Mexico,” 2001. Under Review at the **Economic Journal**
47. Sebastian Galiani, Paul Gertler and Ernesto Shargrodski, “Water for Life: The Impact of Water Supply Privatization on Child Mortality,” 2003 Under Review at the **Journal of Political Economy**

BOOKS:

48. Peabody, J O Rahman, P Gertler, Joyce Mann, **Health Policy in Asia: Options for Developing Countries** New York: Cambridge University Press, 1999
49. Gertler P and J van ger Gaag **The Willingness to Pay for Medical Care**, Johns Hopkins Press, Baltimore, 1990.

CHAPTERS IN BOOKS:

50. J Peabody and P Gertler "Financing Health Care in an Aging Society," forthcoming in Chee-Ruey and Hu (ed.) **The Economics of Health in Asia** 2002 Oxford University Press
51. Gertler P and J Zeitlin "Do Childhood Investments in Education and Nutrition Improve Adult Health?," Forthcoming on Chee-Ruey and Hu (ed) **The Economics of Health in Asia** 2002 Oxford University Press
52. Gertler P. "Strategies for Pricing Public Health Care Services and Allocating Resources" in A Herrin and J Thomson (ed.s) **Health Sector Reform in Asia** 2001 The University of the Philippines Press, Dilman
53. Solon, O, P Gertler and S Alabastro "Strategies for Pricing Public Health Care Services and Allocating Resources" in A Herrin and J Thomson (ed.s) **Health Sector Reform in Asia** 2001 The University of the Philippines Press, Dilman
54. Gertler P "Insuring the Economic Costs of Illness in Developing Countries," forthcoming in N Lustig (ed) **Social Safety Nets and Poverty** 2000 Brookings, Washington DC
55. Gertler P, E Rose and P Glewwe "Health", forthcoming in M. Grosh and P. Glewwe (ed.d) **Designing Household Surveys for Developing Countries: Lessons from Ten Years of LSMS Experience**, 2000 New York : Oxford University Press
56. Ponce, N, P Gertler and P Glewwe "Will Viet Nam Grow Out of Malnutrition," in D. Dollar, L. Litavak and P. Glewwe (ed.s) **Household Welfare and Vietnam's Transition** 1998 (New York : Oxford University Press) pp.257-275.
57. Gertler P and J Hammer "Strategies for Pricing Publicly Delivered Health Care Services" in G. Scheiber (ed) **Innovations in Health Care Finance Washington** DC: World Bank Press 1998
58. Gertler P, R. Strum and B Davidson "Information and the Demand for Supplemental Medicare Insurance" in S. Jacobzone (ed) **Advances in Health Economics** Paris: INSEE. 1998
59. Gertler P and J Litvak "Access to Health Care During Transition: The Role of the Private Sector" in D. Dollar, L. Litvak and P. Glewwe (ed.s) **Household Welfare and Vietnam's Transition** 1998 (New York : Oxford University Press) pp.235-254
60. Alderman H and P Gertler "Family Resources and Gender Differences in Human Capital Investments" in L. Haddad, J. Hoddinott and H. Alderman (ed.s) **Intra-household Resource Allocation in Developing Countries**, Baltimore: Johns Hopkins Press 1997

CHAPTERS IN BOOKS (Continued):

61. Gertler P "Social Sectors and Safety Nets" in N. Prescott (ed) **Vietnam: A Poverty Assessment**, forthcoming , World Bank Press, Wash. D.C.
62. Gertler P and O Rahman "Social Infrastructure and Urban Poverty " in E. Pernia (ed) **Urban Poverty in Asia** Hong Kong: Oxford University Press, 1994
63. Gertler P "Poverty Alleviation Strategies" in J. Hanson (ed) **Indonesian Economic Memorandum**, 1994, World Bank Press, Washington D.C.
64. Gertler P Changing "Pricing Policy in The Social Sectors" in N. Prescott (ed) **Indonesia Public Expenditures and The Poor**, 1994, World Bank Press, Wash. D.C.
65. Walsh J, P Gertler and A Meashem "Maternal and Child Health Priorities" in D. Jamison and H. Mosley, (ed.s) **Disease Control Priorities in Developing Countries**, Oxford University Press, Oxford, 1993, 363-390
66. Gertler P "Payment Mechanisms and Episodes of Institutionalization" in David A. Wise (ed.), **Topics in the Economics of Aging**, University of Chicago Press, Chicago, 1992, pp. 271-274.
67. Newman J and P Gertler "Family Labor Supply in Rural Peru" in M. Nerlove (ed), **Issues in Contemporary Economics**, Macmillan Academic, London U.K., 1991
68. DaVanzo J and P Gertler "Household Production of Health: A Microeconomic Perspective on Health Transitions: in J. Cleland and A. G. Hill (eds), **The Health Transition: Methods and Measures**, Australia National University, Canberra, pp. 85-101, 1991
69. Gertler P "Quality and The Regulation of U.S. Nursing Homes" in G. Duru and J Poelinck (eds.) **Econometrics of Health Care**, Kluwer Academic Publishers, Netherlands, 1990, pp. 117-139.
70. Gertler P and R Andreano "A Dominant Buyer in a Mixed Industry: The Role of Medicaid in the Long Term Care Industry" in J. van der Gaag and W. Needham (eds.), **Essays in Health Economics**, Preager, 1982 (co-authored).

OTHER MANUSCRIPTS:

71. Paul Gertler, Manisha Shah and Stefano Bertozzi, "*Sex Sells, but Risky Sex Sells for More*," 2003
72. Paul Gertler, David Levine and Sebastian Martinez, "*The Presence and Presents of Parents*," 2003
73. Garrick Blalock and Paul Gertler, "*Foreign Direct Investments and Technology Transfers Along the Supply Chain*." 2001
74. Garrick Blalock and Paul Gertler, "*Exports and Productivity*." 2001