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### ACADEMIC POSITIONS

2007- Assistant Professor, Department of Economics, Case Western Reserve University

### EDUCATION

2007 Ph.D., Boston University, Economics  
Dissertation Title: "Essays on Inequality: Trade Liberalization and Human Capital"  
2005 MA., Boston University, Economics  
2002 B.A., Università degli Studi Milano-Bicocca, Economics, *magna cum laude*

### RESEARCH INTERESTS

Development Economics, Applied Microeconomics

### PUBLICATIONS AND SUBMITTED PAPERS

"A Theory of Endogenous Fertility with Occupational Choice," with Dilip Mookherjee and Debraj Ray, *American Economic Journal – Microeconomics*, 2012, 4(4): 1-34.

"The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor," with Carlos Chiapa and José Luis Garrido, *Economics of Education Review*, 2012, 31(1): 778-798.

"Who Benefited More from NAFTA: Small or Large Farmers? Evidence from Mexico," *Review of Development Economics* (forthcoming).

"Effects of Border Price Changes on Agricultural Wages and Employment in Mexico," *Journal of International Development* (forthcoming).

"The Importance of Parental Knowledge and Social Norms: Evidence from Weight Report Cards in Mexico," with Heather Royer.

"Banking the Poor via Savings Accounts: Evidence from a Field Experiment"

"The Effects of Savings on Risk-Taking and Intertemporal Choice Behavior: Evidence from a Randomized Experiment," with Leandro Carvalho and Justin Sydnor.

### WORKING PAPERS

"The Effect of Financial Access on Networks: Evidence from a Field Experiment in Nepal," with Margherita Comola

"CCTs and Financial Access: Increasing the Bang for Each Transferred Buck?" with Carlos Chiapa

“The Effect of Access to Financial Markets on Aspirations and Investment in Education” with Carlos Chiapa and Adam Parker

## **WORK IN PROGRESS**

“Delivering Conditional Cash Transfers via Savings Accounts: Default and Mental Accounting Mechanisms,” with Carlos Chiapa

“Child Development and Media Access: the Impact of TV on Health and Skills Formation” with Carlos Chiapa and Sofya Krutikova

“The Effect of Incentives on Healthy Eating Behavior among Children,” with Manuela Angelucci, Heather Royer, and Anya Savikhin

“A SIM for Saving: Mobile Money, Commitment and Flexibility in Rural Tanzania,” with Alfredo Burlando and Cynthia Kinnan

“Pre-Commitment and Mental Accounting: Can They Affect Eating Habits?” with Mariana Carrera

## **AWARDS, HONORS, FELLOWSHIPS, AND SCHOLARSHIPS**

- 2011 Nominee for the Carl F. Wittke Award for Excellence in Undergraduate Teaching
- 2011 Banamex Economic Prize for the paper “The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido.
- 2011 Victor Urquidi, Economic Prize for the paper “The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido.
- 2010 Research Featured in “The Bigger Picture,” Case’s Annual Report
- 2002-2007 Teaching Fellowship, Boston University
- 2006 Charles P. Huse Fellowship, Boston University
- 2005-2006 Special Research Fellowship, Boston University
- 2005 Paul Rosenstein-Rodan prize for best essay in Development Economics, Institute for Economic Development, Boston University
- 2004-2005 Summer Research Award, Boston University
- 2001 Giordano dell’Amore Foundation Scholarship for B.A. Thesis field work in Bangladesh
- 1999-2001 Scholarship as outstanding student, Istituto per il Diritto allo Studio Universitario (ISU), Università degli Studi di Milano-Bicocca

## **GRANTS**

- 2013-2014 Financial Capability Research Fund, Citi Foundation and Innovation for Poverty Action (joint with co-PI Carlos Chiapa)
- 2013-2014 Institute for Money Technology and Financial Inclusion (IMTFI) grant (joint with co-PIs Cynthia

Kinnan and Alfredo Burlando)

- 2013-2014 Equality Development and Globalization Studies (EDGS) grant (joint with co-PIs Cynthia Kinnan and Alfredo Burlando)
- 2012-2014 Ford Foundation, International Development Research Center (IDRC), Proyecto Capital, Fundacion Capital grant (joint with co-PI Carlos Chiapa)
- 2011-2012 Microsavings and Payments Innovation Initiative (MPII) grant
- 2010-2011 Thematic Area grant, Weatherhead School of Management
- 2009-2010 Thematic Area grant, Weatherhead School of Management
- 2009-2010 Russell Sage Behavioral Economics Small Grant
- 2008-2010 Mexican Federal grant (joint with Hospital Infantil de México Federico Gómez and Heather Royer)
- 2007-2008 NSF-Advance grant

## **SEMINARS AND CONFERENCE PRESENTATIONS**

**2013:** Yale University, Oberlin College, 10<sup>th</sup> Midwest International Economic Development Conference (University of Wisconsin-Madison), World Bank, Banco de México (Mexico City, Mexico), Mexican Ministry of Development, SEDESOL (Mexico City, Mexico).

**2012:** American Economic Association Annual Meeting (Chicago), Michigan University, Pacific Conference for Development Economics (UC-Davis), ITAM (Mexico City, Mexico), UC-Santa Cruz, Paris School of Economics (Paris, France), Midwest International Economic Development Conference (Minnesota), Banco de México (Mexico City, Mexico), Innovation for Poverty Action (IPA) Impact and Policy Conference (Bangkok, Thailand), Conference of the European Association of Labor Economists (Bonn, Germany), Northeast Universities Development Consortium Conference (Dartmouth College).

**2011:** American Economic Association Annual Meeting (Denver), Fifth Annual Research Conference on Population, Reproductive Health and Economic Development (Marseille, France), Pacific Conference for Development Economics (UC-Berkeley), UC-Davis, World Bank Conference on New Ideas in Business Growth (Washington DC), Akron University, 8<sup>th</sup> Midwest International Economic Development Conference, (University of Wisconsin-Madison), Royal Economic Society Annual Conference (London, UK), 3<sup>rd</sup> IZA Workshop on Child Labor in Developing Countries (Mexico City, Mexico), University of Milan-Bicocca (Milan, Italy), El Colegio de México (Mexico City, Mexico), Center for European Research in Microfinance (CERMi, Brussels, Belgium), Northeast Universities Development Consortium Conference (Yale University), Tecnológico de Monterrey (Mexico City, Mexico), Oberlin College.

**2010:** Kent State University, NBER – Children and Education Spring Meeting (Boston), Annual Bank Conference in Development Economics (Stockholm, Sweden), Mexican Chapter of the LACEA-Network on Inequality and Poverty (El Colegio de México, Mexico City, Mexico) Northeast Universities Development Consortium Conference (MIT), Latin American and Caribbean Economic Association Meeting (Medellín, Colombia).

**2009:** Northeast Universities Development Consortium Conference (Tufts University), Cleveland State University, Kent State University, Guanajuato Workshop for Young Economists (Guanajuato, Mexico).

**2008:** Mexican Chapter of the LACEA-Network on Inequality and Poverty (El Colegio de México, Mexico City, Mexico), Northeast Ohio Economic Workshop, 5<sup>th</sup> Midwest International Economic Development Conference, (University of Wisconsin- Madison), Guanajuato Workshop for Young Economists (Guanajuato, Mexico).

**2007:** Williams College, École Polytechnique (Paris, France), Universidad Carlos III de Madrid (Madrid, Spain), Universidad de Alicante (Alicante, Spain), CIDE (Mexico City, Mexico), Economic Commission for Latin America and the Caribbean (CEPAL), United Nations (Mexico City, Mexico), The Econometric Society Meeting for Latin America (Bogotá, Colombia), Northeast Universities Development Consortium Conference (Harvard University).

## **ACADEMIC ACTIVITIES**

### Refereeing

*Economic Journal, Economic Development and Cultural Change, Journal of Development Economics, Journal of the European Economic Association, Journal of Public Economic Theory, World Development, Journal of African Economies.*

Reviewer for the National Science Foundation (NSF), the Institute for the Study of Labor (IZA), the United Kingdom Government, Department for International Development (DFID).